

Personal Invitation



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Frankfurt am Main, 17.04.2014

**Development of Intermodal Transport in South-East Europe
Invitation to COSMOS Final Conference in Wien on 12.06.2014**

Dear Madame or Sir,

The intermodal sector has made a considerable progress in South-East Europe in the last years:

- Respective Member States have heavily invested in the rail, road and port infrastructure, jointly with private investors;
- The European Union has implemented the regulations 1315 and 1316/2013 setting the scene for a true European multimodal core network by 2030 and the Connecting Europe Facility is committing further financial aid for the sector;
- Railways, intermodal operators and logistics service providers have created new business models to expanding their services to their customer's requirements.

Nevertheless, the sector is challenged by reduced growth rates after the World's financial crisis, competition between different corridor routings, flexibility of the road sector to respond to regulatory or market changes faster than the traditional railways can do.

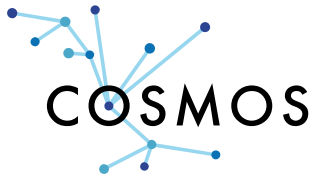
Against that background the six Round Tables performed in the scope of the COSMOS project in Slovenia, Czech Republic, Hungary, Romania, Bulgaria and Croatia, have also demonstrated the large potential of the sector and its innovative actors who are prepared for the future needs.

We would like to take this opportunity to discussing these developments with stakeholders from the sector and invite you jointly with the project partner Schenker & Co AG, Wien, to participate in the **COSMOS Final Conference** on

12 June 2014, 09:30-17:00

**ARCOTEL Wimberger Wien,
Neubaugürtel 34-36, 1070 Wien, Austria**

In order to facilitate organizing the meeting we would like you to **register by responding to this invitation e-mail (niklas.galonske@hacon.de) until 16 Mai 2014**. Only registered persons will be accepted for participating the meeting.



If the number of registrations exceeds the capacity of room we may inform you accordingly.

The conference will be conducted in English language and is free of charge for you.

The activities are co-financed by the European Commission in the framework of the Marco Polo Common Learning Action "COSMOS" (www.intermodal-cosmos.eu).

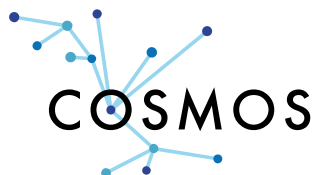
For any further questions or recommendations on the project or the conference please do not hesitate to contact me.

Hoping to meet you in Wien we remain with
kind regards

COSMOS Project Co-ordinator
KombiConsult GmbH

A handwritten signature in blue ink, which appears to read "Klaus-Uwe Sonderrmann".

ppa. Klaus-Uwe Sonderrmann



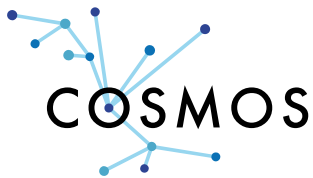
COSMOS Final Conference

12 June 2014; 9:30 – 17:00, Wien (Austria)

Agenda

| Time | Topic / Contributor |
|-----------------|---|
| 09:30 | Registration / Coffee reception |
| 10:00 | Welcome by Schenker & Co AG and by European Commission INEA* |
| 10:15 | Status-quo and prerequisites for intermodal growth in the COSMOS area by Uwe Sondermann, project leader, KombiConsult |
| 10:45 | Interoperable rail infrastructures and seamless border crossing operation Presentations by Helmut Schweighofer*, Member of Board, Schenker RLF, Edgar Bleier, CFO, DB Schenker Rail Romania, Armin Riedl*, CEO, Lokomotion |
| 11:30 | Coffee Break |
| 12:00 | Core ports, terminals and intermodal services Presentations by Janez Merlak, Chief Operations and IT Manager, Adria Kombi Vladimir Fiser, CEO, Bohemiakombi Gábor Márta, Sales and Marketing Director, GYSEV Cargo |
| 12:45- 13:45 | Joint Lunch |
| 13:45 | Intermodal equipment, services and good practices Presentations by Uwe Sondermann, KombiConsult, Liubomir Garchev, CEO, DB Schenker Rail Bulgaria, Ivan Petrov, CEO, Transexpress, Niklas Galonske, project manager, HaCon |
| 14:30 | Incentive schemes and EC programmes supporting intermodal transport in Europe by Gerhard Troche*, European Commission, DG MOVE |
| 15:00 | Competition of the corridors in South-East Europe Statements and discussion moderated by Uwe Sondermann with Armin Riedl*, CEO, Lokomotion, Janez Merlak, Chief Operations and IT Manager, Adria Kombi, Gábor Márta, Sales and Marketing Director, GYSEV Cargo, Helmut Schweighofer*, Member of Board, Schenker RLF |
| 16:00- 17:00 | Networking reception |

Question/Answers within each thematic block; * requested



COSMOS Final Conference

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Feed Back Form

Until **16.05.2014** by e-mail to: **niklas.galonske@hacon.de**

Sorry, we are not able to attend the COSMOS Conference

Yes, we will attend the COSMOS Conference with the following persons:

| | |
|------------------------------|--|
| Company/Institution: | |
| Person Name: | |
| Job title / Function: | |
| Address: | |
| Town: | |
| Phone: | |
| e-mail: | |

2nd person, if applicable:

| | |
|------------------------------|--|
| Company/Institution: | |
| Person Name: | |
| Job title / Function: | |
| Address: | |
| Town: | |
| Phone: | |
| e-mail: | |

| | |
|-------------------------|--|
| Date, Signature: | |
|-------------------------|--|

How to Get To The ARCOTEL Wimberger Wien

By Car

The entrance to the hotel's own underground car park is at the back of the hotel in Kenyongasse:

From the West: Leave the A1 at the exit "Wien-Auhof" and continue straight ahead to "Margaretengürtel", where you turn left following the sign to Prague (Praha). Continue along this street to the Western Railway Station ("Westbahnhof/Stadthalle") until you see the hotel on the right hand side.

From the South: Leave the A2 at the exit "Zentrum/Gürtel" and continue straight ahead to "Margaretengürtel", where you turn left following the sign to Prague (Praha). Continue along this street to the Western Railway Station ("Westbahnhof/Stadthalle") until you see the hotel on the right hand side.

Arriving by Train

From the Southern Railway Station (Südbahnhof): Take the No. 18 tram and get off at the last stop "Burggasse - Stadthalle".

From the Western Railway Station (Westbahnhof): Take the No. 18 or No. 6 tram for one stop to "Burggasse - Stadthalle" or walk towards "Urban-Loritz-Platz" for five minutes.

Arriving from the Airport

Take the airport shuttle bus to the Westbahnhof, then change to the No. 18 or No. 6 tram and get off at the next stop "Burggasse/Stadthalle" or walk toward "Urban-Loritz-Platz" for five minutes.

For further information, please contact the reception desk T +43 1 521 65 - 0

